

EXPRESSION OF INTEREST (EOI) FOR MANUFACTURING/PROCESSING FIRMS (LOCATORS) TO LEASE LAND AND SET UP TO UTILIZE GEOTHERMAL ENERGY AT THE KENGEN GREEN ENERGY PARK IN OLKARIA, NAIVASHA – KENYA (KGN-BDD-06-2019)

1. Background Information

The Government of Kenya launched the Kenya Industrial Transformation Programme in July 2015 that provided a framework for the country's industrialization process. A key component of this programme is the setting up of industrial zones and parks. The Transformation Programme identifies the development of green industrial parks at Naivasha for a textile and apparel hub to take advantage of competitively priced geothermal steam and electricity as key economic drivers of production.

KenGen is the leading power producer in Kenya, having been in operation for more than 60 years. KenGen operates power generating plants with a combined installed capacity of 1,632MW of electricity with significant investments in clean, renewable and sustainable energy generation

KenGen has completed plans to set up green energy park at its geothermal power generation hub in Olkaria, Naivasha. The study for energy park development in Olkaria determined there is viable business case for the establishment of an energy park. The green energy park is to be developed through partnership with private manufacturing/processing firms. The development of the KenGen Green Energy Park will target the optimization of KenGen's business operations, and also support the government of Kenya's industrialization strategy as a pillar for economic growth and development.

To start the Energy Park development, KenGen identified four sites that it intends to allocate manufactures/processing firms that are ready to set up immediately in the KenGen Green Energy Park Zone. The parcels of land identified are:

Site A which measure about 70 acres (28.3 Hectares)

Site B which measure about 82 acres (33.2 Hectares)

Site C which measure about 100 acres (40.5 Hectares) and

Site D which measure about 57 acres (23 Hectares).

The opportunity available is for land lease to the manufacturing/processing firms (locators) interested in setting up operations in the above mentioned four sites at the KenGen Green Energy Park. Under the lease, the manufacturing/processing firms (locators) will be supplied with utilities such as geothermal steam and brine (hot water) and raw water.

KenGen is now inviting interested parties to submit invitation for Expression of Interest (EOI) for energy park manufacturing/processing firms (locators) to lease land and set up at the proposed KenGen Green Energy Park in Olkaria, Naivasha.

2. Eligibility and Documentation Requirements

i) Eligibility criteria for manufacturing/processing firms (Locators)

1. Firms duly registered with at least 5 years relevant business experience.
2. Firms with a positive net worth. Minimum Net worth should be 1.5 times of proposed investment by the entrepreneur / investor in the Park. (For consortium arrangements, each member must meet the requirements).
3. Submission of a business proposal for investment in the Energy Park.

ii) Documents to be submitted

The following documents shall be submitted for the EOI:

1. Capability statement of the firm showing:

- a) Certificate of incorporation (and any certificate of change of name), certified by an authorized representative of the bidder.
- b) Letter of association in case of consortium indicating the proposed members of the consortium, proposed leader of the consortium and the roles of each member.
- c) Company profile of the firm showing background of the firm and management structure, development operation of similar nature within the last 5 years (indicate location, size, funding structures and output/turnover in USD Million).
- d) Details of experience in emerging economies.
- e) List of Key Personnel (Management/ Operation) of the company relevant to the proposed investment.

2. Audited financial statements for the last 3 years including, tax registration and tax compliance certificates or equivalent documents applicable in the applicant's country of origin.

The Kenya Electricity Generating Company Plc now invites expressions of interest from interested manufacturing/processing firms (locators) to lease land and set up at the proposed KenGen Green Energy Park in Olkaria, Naivasha.

Interested applicants shall download the detailed requirements for the EOI submission from the KenGen Website www.kengen.co.ke. Bidders are advised to refer to the website regularly for any additional information from/clarifications/addenda. Downloaded copies are free.

Clarifications

The interested parties may request for clarifications on this expression of interest up to ten (10) days before the EOI submission date. Any request for clarification must be sent in writing by paper mail or electronic mail to:

Business Development Director,
Kenya Electricity Generating Company Plc,
Stima Plaza III, Kolobot Road, Parklands,
P.O. Box 47936 – 00100,
Nairobi, Kenya.
Tel: +254-20-3666427
Fax: +254-20-2248848
Email: mwekesa@kengen.co.ke
CC: tenders@kengen.co.ke; smbatha@kengen.co.ke

3. Submission of the EOI

The EOI (**1 original and 2 copies**) should be submitted in a sealed envelope by **1400 hours (East African Time) on 28th June 2019** to the following address:

Company Secretary & Legal Affairs Director,
Kenya Electricity Generating Company Plc,
KenGen Pension Plaza II Building, Next To Stima Plaza Phase III,
Kolobot Road, Parklands,
P.O. Box 47936 - 00100,
Nairobi, Kenya.

Information on the outer envelope should also include:

Confidential, Expression of Interest (EOI) for manufacturing/processing firms (locators) to lease land and set up at the proposed KenGen Green Energy Park in Olkaria, Naivasha: Do not open before, 28th June 2019 at 1400hrs East African Time.

The bid document shall be dropped in the tender box located on the ground floor of **KenGen Pension Plaza II Building**.

The opening will take place thereafter in the presence of bidder's representative (s) who choose to attend at Pension Plaza Phase II ground floor or alternative venue as will be communicated by the procuring entity.